



DEFENCE READINESS SEMINAR SERIES IN THE HUNTER



Hunter Defence and AIDN NSW (the Australian Industry & Defence Network – NSW Incorporated), are running a Defence Readiness Seminar series designed to educate, prepare, grow and mature NSW businesses who are either active in, or considering, Defence as a business opportunity.

The Seminar Series is designed to assist SMEs to:

- develop sustainable organisational capabilities and competencies to meet Australian and International defence prime contractor requirements;
- overcome identified weaknesses or shortfalls in their capabilities, competencies; or
- when they must meet specific Defence tender requirements that require a credible response.

The series will be offered as a rolling 12-month program with seminars typically held within the first week of every month. Seminars that are likely to have a high demand will be repeated.

Goal Group is the specialist training provider delivering this series. Goal Group is a Member Firm for the Hunter Defence Task Force and a long time AIDN NSW member. A training provider of strategies, methodologies, tools and techniques for those in Defence Sector and those planning to enter the Sector, Goal has brought together a team of highly

experienced consultants and trainers to deliver the program.

It is envisaged that the program will enable businesses to acquire a State or Federal Government 'level zero' accreditation to demonstrate their preparedness. This accreditation will have the advantage of assuring Department of Defence and prime contractors that they are engaging with a competent and knowledgeable contractor, so reducing risk across the entire supply chain. Further Australian Qualifications Frameworks accreditations to higher levels may be offered in the future.

How to Enrol for Seminars

Visit www.hunterdefence.org.au and click through to the events section.

Enrolment and payment will be done via the website.

FIND OUT MORE AT HUNTERDEFENCE.ORG.AU

SEMINAR SERIES LEVELS

The seminars are grouped into three levels:



EXPLORER – for those with little or no knowledge of the Defence market and wishing to discover if it may be for them.



EXPONENT – for those entering the market and wanting to know more about it.

EXPLORER

Defence Introduction: A one-day seminar that covers the basics of Defence awareness, including such things as procurement, Defence needs, innovation, funding, Global Supply Chains and a description of Defence Readiness.

EXPONENT

Defence Business Development 101: A one-day seminar that looks at the strategy development for Defence, along with the requirements for such diverse things as trade shows, submissions and capital raising.

Defence Tendering 101: A half day seminar that examines the secrets to writing successful and winning tenders for Defence contracts from the perspective of the customer.

Introduction to Defence ISO Standards: A one-day seminar that focuses on the ISO requirements applicable to Defence and Prime Contractors.

Defence Industry Security Program (DISP): A half-day seminar that will build knowledge and organisational capacity to understand the requirements for managing security risks and meeting the initial and ongoing requirements of DISP membership.

Defence Legal Considerations: A one-day seminar that will deliver a set of topics deemed essential to success in the Defence market. They will help to ensure that you remain aware of the legal framework applicable to you.

Collaboration in Defence: A half-day seminar that will consolidate the previous seminar and dive deeper into collaboration in Defence. It will utilise case studies and experience from Industry professionals who have been there themselves to give valuable experience to the attendees to take away themselves.

Defence Cyber Regulatory Controls: A one-day seminar that highlights Defence Regulatory Compliance as a Requirement...and a Strategic Advantage. It will look at the current cyber threat environment and provide an understanding of how and why the cyber environment is like it is.

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EXPERT – for those already in the market and now needing specific skill areas.

EXPERT

Defence Export Controls: A half-day seminar that will focus on providing an awareness of the Australian and US regulations from the perspective of an Australian SME, looking closely at the compliance requirements implicit with the handling and management of controlled technology.

Custodial Information Management/Internal Threat Mitigation for Defence Supply Chain Members: This one-day seminar will address the mandatory legislations that companies must comply with (NDB / GDPR), before moving on to Defence specific regulations like ITAR / NIST SP 800-171. Custodial Information Security and a definition of how it differs from traditional network/perimeter security solutions will also be addressed through a mixture of case histories and specific examples.

Advanced Defence ISO: A one-day seminar that will look at the higher-level ISO and Quality requirements for the supply chain, including in areas such as configuration and asset management and Quality Plans.

Hunter Defence Task Force acknowledges the commitment of the NSW Government, HunterNet, Hunter Business Chamber, RDA - Hunter, AiG, AIDN, ICN, Goal Group, University of Newcastle and Hunter TAFE in the cooperative development of the Defence Readiness series of seminars for SMEs.

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HUNTER SCHEDULE

EXPLORER	Defence Introduction	Thursday 2nd April 2020
	\$390 full day course	Thursday 11th June 2020
EXPONENT	Defence Business Development 101	Monday 27th April 2020
	\$390 full day course	Monday 1st June 2020
		Monday 7th September 2020
	Defence Tendering 101	Wednesday 29th April 2020
	\$270 half day course	
	Introduction to Defence ISO Standards	Tuesday 21st April 2020
	\$270 full day course	Monday 20th July 2020
	Defence Industry Security Program	Tuesday 23rd June 2020
	\$270 half day course	Monday 10th August 2020
	Defence Legal Considerations	Thursday 21st May 2020
	\$270 full day course	Monday 21st September 2020
	Collaboration in Defence	Monday 11th May 2020
	\$270 half day course	Tuesday 20th October 2020
Defence Cyber Regulatory Controls	Monday 4th May 2020	
\$270 full day course		
EXPERT	Defence Export Controls	Monday 24th August 2020
	\$270 half day course	
	Custodial Information Management - Internal Threat Mitigation for the Defence Supply Chain	Monday 6th July 2020
\$270 full day course		
Advanced Defence ISO	Monday 3rd August 2020	
\$270 full day course		

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